

TriNova Inc. named Endress+Hauser Sales Representative in New England and Upstate New York

January 1, 2018—Endress+Hauser is pleased to announce, effective January 1, 2018, TriNova Inc. is its exclusive Sales Representative and Authorized Service Provider in New England and Upstate New York. This region includes the states of Maine, Vermont, New Hampshire, Massachusetts, Rhode Island, Connecticut and Upstate New York.

TriNova Inc. is a long-time representative and business partner of Endress+Hauser. The company is the automation supplier's Sales Representative and Authorized Service Provider in the southeast and has now expanded its operations in New England and Upstate New York from new offices in Ballston Spa, NY.

"We are excited to expand TriNova's area of representation with Endress+Hauser," said Robbie Watson, Chief Executive Officer, TriNova. "We will be working hard to earn the respect and loyalty of customers within our new region. Our plans are to bring unparalleled service, training and product support to the Northeast."

The two companies have spent the last three months preparing for a smooth transition by staffing the new office and training personnel. Teams have been established and are ready to provide customers in the new territory dedicated support and services in all markets and industries.

"We are pleased to have the opportunity to expand our partnership with TriNova in the New England and Upstate New York region," said Chris English, Vice President of Sales, Endress+Hauser. "TriNova has been a leader in innovation when it comes to providing service and support for our customers. The unwavering confidence I have in our partnership and TriNova's northeast leadership team stems from their commitment, expertise and dedication to help our customers reach their goals and overcome challenges. We look forward to working alongside them, helping to improve our customers' processes sustainably and efficiently."

TriNova Inc. has been helping customers with measurement and process challenges for more than 50 years. They have a passion for serving customers with Endress+Hauser instrumentation, technology, solutions and services. Together, Endress+Hauser and TriNova Inc. will provide an unparalleled offering for customers.

For more information visit www.us.endress.com/TriNovaInc.

About TriNova Inc.

TriNova Inc. was founded by Frank A. Thomas in 1954 and for the last twenty years Trinova, Inc. has been led by CEO and majority stock holder Robbie Watson. The corporation has been providing clients solutions and services for more than 50 years and its goal is to continue to assure customer's requests

are handled in a professional and timely manner with trained professional personnel. For more information about TriNova Inc. visit www.trinovainc.com.

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About Endress+Hauser in the U.S.

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact. The Group employs 13,000 personnel worldwide and generated more than 2.2 billion dollars in 2016.

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The Endress+Hauser Group

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs 13,000 personnel across the globe, generating net sales of more than 2.1 billion euros in 2016.

Structure

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 12 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

Products

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

Industries

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

History

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit www.endress.com/media-center or www.endress.com.