

## Endress+Hauser USA unveils modernized sales center on Greenwood campus

### Renovated facility will allow the company to better serve its customers and employees

August 29, 2024 - Endress+Hauser USA recently completed its sales center renovation project. This latest transformation underscores the company's commitment to innovation, sustainability and engagement. Endress+Hauser USA's renovated sales center in Greenwood represents a commitment to its core values, fostering an inspiring workspace for employees and customers alike.

The Greenwood, Indiana-based sales center has played a pivotal role in Endress+Hauser USA's growth journey. Over the years, it has witnessed several expansions:

- 1974: The company relocates its U.S. headquarters from Beverly, Massachusetts, to Greenwood, Indiana, establishing a 5,000-square-foot facility
- 1975: An additional 5,000 square feet is added to accommodate growing business needs
- 1979: The sales center expands by 19,000 square feet
- 1997: A new 62,000-square-foot facility is built on the campus's north side
- 2024: Major renovations to the 62,000-square-foot facility

"The design of the offices is intentional to be more open. It reflects our brand values of openness and collaboration. We've made sure to involve employees in the process—talking to departments, understanding their needs, envisioning workspaces and gathering feedback," said Anna Sichtung, Project Manager for the sales center renovations and Corporate Legal Counsel at Endress+Hauser. "It's been a huge ask and shift, but I appreciate the commitment from employees. Getting to see their reactions to the building was very rewarding."

Endress+Hauser emphasizes the importance of customers' and employees' comfort and well-being. The newly renovated sales center provides a modern, inspiring workspace that fosters collaboration and productivity.

Furthermore, the newly renovated sales center represents a strategic enhancement of the customer experience. The goal of the modernized facility—in addition to providing employees with a building upgrade—is to strengthen client relationships by providing a welcoming environment that encourages open dialogue and personalized service. This commitment to customer-centricity is expected to deepen trust and foster long-term partnerships, ensuring that Endress+Hauser remains a preferred partner in the industry.

The sales center renovations are part of a greater holistic project for the campus. To learn more about Endress+Hauser's USA's ongoing projects, [click here](#).

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## About Endress+Hauser

Endress+Hauser is a global leader in measurement and automation technology for process and laboratory applications. The family company, headquartered in Reinach, Switzerland, achieved net sales of more than 3.7 billion euros in 2023 with a total workforce of almost 17,000.

Endress+Hauser devices, solutions and services are at home in many industries. Customers thus use them to gain valuable knowledge from their applications. This enables them to improve their products, work economically and at the same time protect people and the environment.

Endress+Hauser is a reliable partner worldwide. Its own sales companies in more than 50 countries as well as representatives in another 70 countries ensure competent support. Production facilities on four continents manufacture quickly and flexibly to the highest quality standards.

Endress+Hauser was founded in 1953 by Georg H Endress and Ludwig Hauser. Ever since, the company has been pushing ahead with the development and use of innovative technologies, now helping to shape the industry's digital transformation. 8,900 patents and applications protect the Group's intellectual property. For further information, please visit [www.endress.com/media-center](http://www.endress.com/media-center) or [www.endress.com](http://www.endress.com).