

TriNova settles in at new northeast location

Multimillion dollar, 11,400 square-foot facility gives company more opportunities to serve customers

November 2, 2022 – TriNova, Inc., an Endress+Hauser authorized sales and service representative since 2002, recently celebrated the opening of their new northeast facility, a \$4 million, 11,400 square-foot building based in Clifton Park, New York, with a ceremonial ribbon cutting. The new facility will allow TriNova to provide better, local support to their customers in surrounding areas.

The facility includes a new state-of-the-art PTU (Process Training Unit) that will bring an entirely new training experience to the northeast for Endress+Hauser and Rockwell Automation. TriNova also plans to educate area high school students on what an engineering degree means in their world of technical sales and solutions.

“This new facility will support our mission for many years to come,” said Kevin Bischooping, President of TriNova North. “Our customers will benefit from the partnership we are creating to help train their employees in the automation world along with young, future employees our customers will want to hire. I speak for everyone at TriNova when I say we are very proud to have achieved this goal to be part of the community’s growth along with our own.”

TriNova also is expected to double their application engineer headcount with twice as many workstations. On this new 7-acre property, the company plans to add an additional 6,000 square-foot warehouse dedicated to MIV (Main Instrument Vendor) business and project staging as well as FAT (Factory Acceptance Testing). Additionally, they are now set up to become a valve automation facility.

“TriNova’s presence in our northeast region has been very impactful over the last four years,” said Shaun Beauchesne, Area Vice President (East Central Area) at Endress+Hauser. “With the addition of this building, the Process Training Unit and TriNova’s planned expansion, they will assuredly impact our customers even greater. We owe it to future talent and customers to provide them with every opportunity to advance their skillset in the world of automation technology. This new facility will be the center of gravity for talent and our customers.”

The new TriNova facility is located at 1335 Route 146 Clifton Park, NY 12065. For more information, visit [TriNova](#) on the web.

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About Endress+Hauser

Endress+Hauser is a global leader in measurement and automation technology for process and laboratory applications. The family company, headquartered in Reinach, Switzerland, achieved net sales of approximately 2.9 billion euros (3.3 billion U.S. dollars) in 2021 with a total workforce of more than 15,000 worldwide. Endress+Hauser devices, solutions and services are at home in many industries. Customers thus use them to gain valuable knowledge from their applications. This enables them to improve their products, work economically and at the same time protect people and the environment. For further information, please visit www.us.endress.com/media-center or www.us.endress.com.