

Endress+Hauser USA announces price commitment to customers and partners

Company to maintain list prices for all of 2024

January 3, 2024 – Endress+Hauser USA today announces its pledge to maintain current US product list prices, reaffirming its commitment to its customers and the US market. Throughout 2024, Endress+Hauser USA will refrain from increasing US product list prices to maintain customer stability, all while sustaining its mission to deliver a high-quality customer experience.

“While the market experiences pressure and impacts of inflation, Endress+Hauser is committed to fostering strong relationships with our customers and partners, building trust and delivering a preeminent customer experience,” said Tremel Wright, Vice President of Sales, Endress+Hauser USA.

In addition to holding US product list pricing and improving supply chain performance, Endress+Hauser USA will reduce freight costs by 3% to its US list price-based customers, further stabilizing and reducing overall purchasing costs.

Furthermore, Endress+Hauser USA and its national representative partner network have committed to same-day turnaround times for all non-project quotation requests received before 2 p.m. local time as standard practice. This will provide all customers with timely, accurate quotations to meet their needs at the speed of business today. This speed of response is enhanced by industry-leading delivery times for process instrumentation due to increased production capacity and supply chain capabilities.

“Since 2020, Endress+Hauser USA and its partner network have invested tens of millions of dollars in US operations, from supply chain and production to applications and quotations engineers, as well as other capital and personnel investments to ensure its ability to meet our customer commitments,” said Chad Kiel, Vice President of Marketing, Endress+Hauser USA. “We will continue to listen to the feedback we receive from our customers. Their input is critical to our decisions on future investments and improvements.”

To learn more about Endress+Hauser, please visit us.endress.com.

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About Endress+Hauser

Endress+Hauser is a global leader in measurement and automation technology for process and laboratory applications. The family company, headquartered in Reinach, Switzerland, achieved net sales of more than \$3.6 billion (3.3 billion euros) in 2022 with a total workforce of nearly 16,000. Endress+Hauser devices, solutions and services are at home in many industries. Customers thus use them to gain valuable knowledge from their applications. This enables them to improve their products, work economically and at the same time protect people and the environment.

Endress+Hauser is a reliable partner worldwide. It owns sales companies in 50 countries as well as representatives in another 70 countries ensure competent support. Production facilities on four continents manufacture quickly and flexibly to the highest quality standards.

Endress+Hauser was founded in 1953 by Georg H Endress and Ludwig Hauser. Ever since, the company has been pushing ahead with the development and use of innovative technologies, now helping to shape the industry's digital transformation. 8,700 patents and applications protect the Group's intellectual property.

For further information, please visit www.endress.com/media-center or www.endress.com.